

Development Prospect Tracking System

FUNDER	PROGRAM	FOCUS	DUE DATE	ACTION NEEDED/NEXT STEPS
Corporate Foundations				
Ecolab	STEM	STEM Program		Heavy focus on St. Paul public schools.
Pentair	STEM	STEM Program	Pending	NEXT STEPS: Grant application is by invite only. Next grant cycle early 2020. Previous funder of MISF STEM program. ACTION NEEDED: Need Pentair leadership contact
US Bank	Gen. Ops	Sponsorship, DDF, Volunteerism, Employee Matching Gifts	Ongoing	ACTION NEEDED: Introduction to key employees that might be interesting in engaging and supporting private education.
Wells Fargo	STEM	STEM Community Partnership – Environmental Education, Volunteerism	Ongoing	ACTION NEEDED: Need employee engagement to support sponsorship and grant support
Cargill	STEM	STEM Program	Pending	STEM grants applications are sent out in early August by invite only. ACTION NEEDED: Need introduction/connection within Cargill
Protolabs	STEM	STEM Program	Ongoing	ACTION NEEDED: Introduction to key employees at Protolabs or Minneapolis Foundation – grant portfolio manager. DECLINED, December, 2019
nVent	STEM	STEM Program	Pending	NEXT STEPS: grant cycle open in spring, 2020. ACTION NEEDED: connection and possible employee engagement.
Private or Family Foundations				
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Mike and Linda Fiterman Family Foundation	Gen. Ops	Membership. Will not support lobbying or advocacy groups.	Ongoing	NEXT STEPS: Applications forms are available by contacting Linda Fiterman - 763-971-1904. Strong supporter of the Jewish Community ACTION NEEDED: possible connection to family
Ciresi Walburn Foundation for Children	Gen. Ops	Member Services	Summer, 2020	NEXT STEPS: Submitted grant request. Declined in 2018 and 2019. ACTION NEEDED: possible connection to board of directors
GHR	Gen. Ops	Targeted – Catholic Schools - Building new funding sources, programs that drive school excellence	Ongoing	NEXT STEPS: By invitation only. Continue to develop relationship. Possible opportunity in early 2020 – project/program only. No operating support.
Slaggie Family Foundation	Gen. Ops	Member Services	Ongoing	NEXT STEPS: Accepting new applications, contact SFF@HBCI.com for application. Former executive at Fastenal ACTION NEEDED: connection to develop relationship
Kotula Family Foundation	Gen. Ops	Member Services		ACTION NEEDED: connection to family. Supporter of Christian education.

Individuals

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Jack Remick	Gen. Ops	Strong supporter of Catholic education - Member Services	Ongoing	ACTION NEEDED: Introduction, connection and relationship building
Mary Jo Feltl	Gen. Ops	Strong supporter of Catholic education – Member services	Ongoing	ACTION NEEDED: Introduction, connection and relationship building
David Frauenshuh	Gen, Ops	Strong supporter of Christian education – Members Services	Ongoing	ACTION NEEDED: Introduction, connection and relationship building

Sponsor Prospects

Ryan Companies	Kevin McCloughan			General Support
Burns McDonnell				STEM Program
Seagate				STEM Program
IBM				STEM Program
Wenck				STEM Program
Smith Medical				STEM Program
MN Business Partnership				STEM Program
MN Technology and Engineering Educators Partnership				STEM Program
Wells Fargo				General Support
Old National Bank				General Support
Matching Gift Prospects				
United Health Group				
Medtronic				