

Development Report
FY 2019/20 Year End Development Report
December 2019

Grants

- Tim and Lisa met with Tammy Davis Cownie, the new President of the Hardenbergh Foundation. A grant request was delivered at this meeting for \$25,000 in General Operations support. Jeff Peterson, the former president of the Foundation remains on the board as a trustee. Notification will come in December.
- Grant requests were submitted to the following foundations and organizations.
 - NEW - Minneapolis Foundation – \$50,000, SCOPE
 - Donaldson Foundation - \$10,000, STEM Program (previously applied 2013)
 - NEW - Protolabs - \$30,000, STEM Community Partnership, We Share Solar
 - NEW - Boston Scientific Foundation - \$30,000, STEM Community Partnership (Science from Scientists (SfS))
 - The Gertrude R. Shiely Charitable Trust - \$10,000, General Operations (previously applied in 2017)
 - An LOI was submitted and approved from the Richard M. Schulze Family Foundation. A grant request will be submitted in early December for \$40,000, General Operations
- Tim met with Jim Hield, president of the WEM Foundation on 10-30-19 to explore future funding. MISF will be considered if there are additional dollars remaining after the next funding cycle is complete.
- Tim and Lisa met with Kevin McCloughan, to discuss corporate support from Ryan companies. Kevin is working on connecting us to the right people within the organization to continue the conversation.
- Tim has a meeting confirmed with Paul Verret, the fund advisor for the Katherine B. Andersen of The Saint Paul Foundation. The fund provided a \$50,000 General Operations grant to MISF in 2017, and indicated they would consider funding again in 2019.
- A grant prospect list has been created. See grant timeline for more details.

Honor Fund

- The annual report was mailed on 11/22/19 to all MISF supporters.
- Fall appeal was mailed to past supporters of the honor fund.
- Board appeal was mailed on 11/21/19
- MISF participated in Give to the Max 2019 and received 1 \$50 donation
- The President's Cabinet met on November 7. Two new individual prospects were introduced to the organization.
 - Anna M. Lima
 - Tom Wieeiser

Sponsorships

Tim and Lisa met with Kevin Szozda from Thrivent to explore additional sponsorship opportunities and their interest in replacing RBC as the presenting sponsor at the Private and Independent Education Awards. Kevin is finalizing his budget and reviewing the sponsorship options with his team.

Tim and Lisa attended the MNSAA conference and were able to connect with several new sponsor prospects.

Meetings with New Sponsor Prospects

- Gradelink - Steve Lockwood
- SchoolAdmin – Ted Kalmoris
- Care Counseling – John Hutchinson

School Leadership Conference Sponsorship 2018/19

- Total Sponsorship - \$24,000
- Last year - \$19,000

STEM Education Conference Sponsorship 2018/19

- Total Sponsorship - \$5350
- Last year - \$4750

Membership Services Sponsorship (Professional Development and ENEWS)

- Total Sponsorship - \$4000
- Last year - \$500

MISF								
Development Report								
FY 2019-20								
Thru Oct. 31, 2019								
Grants								
		FY20 GOAL	FY 20 YTD	FY19 YTD	Donors	FY 20 YTD	FY19 YTD	
	Unrestricted	\$62,000.00			\$10,000 +			
	SLC	\$0.00			\$5,000-9,999		1	
	STEM	\$122,000.00	\$40,000.00	\$15,000.00	\$2,500-4,999			
		\$184,000.00	\$40,000.00	\$15,000.00	\$1,000-2,499		1	
					\$500-999			
					\$1-499	3	2	
						3	4	
Honor Fund								
	Honor Fund/Unrestricted	\$157,500.00	\$833.95	\$6,750.00	Corporation/Foundation			
		\$157,500.00	\$833.95	\$6,750.00	\$10,000 +	1	1	
					\$5,000-9,999			
Sponsorships								
	Awards	\$50,000.00			\$2,500-4,999			
	SLC	\$19,000.00	\$25,000.00	\$19,000.00	\$1,000-2,499			
	STEM	\$8,000.00	\$5,350.00	\$4,000.00	\$500-999			
	Seminars/Enews	\$3,500.00	\$3,500.00	\$1,000.00	\$1-499			
		\$80,500.00	\$33,850.00	\$24,000.00		1	1	
					Sponsors			
					\$10,000 +			
TOTAL								
		\$422,000.00	\$74,683.95	\$45,750.00	\$5,000-9,999	2	1	
					\$2,500-4,999	5	2	
					\$1,000-2,499	7	8	
					\$500-999	7	2	
In-Kind								
	Venue				\$1-499	4	3	
	Misc.					25	16	
		\$0.00	\$0.00	\$0.00				
					Board Giving FY 20			
					Total Members	Donors	Total FY 20	%
					16	1	\$400	6%
					Board Giving FY 19			
					Total members	Donors	Total FY 19	%
					17	16	\$13,300.00	94%
					Board Giving FY 18			
					Total members	Donors	Total FY 18	%
					18	17	\$10,043.10	94%
					Board Giving FY 17			
					Total members	Donors	Total FY 17	%
					20	18	\$24,496.97	90%