

## **Development Narrative Report FY 2021-2022 (Year End Report)**

### **Grants**

- Xcel Energy awarded \$25,000 to support the STEM Program. Funds have not been received yet.
- 3M awarded \$50,000 to support Science from Scientist program at underserved metro member schools. Grant funds received 7/11/2022.
- Awarded (**New STEM Funding**) HB Fuller awarded \$10,000 to support the STEM Community Partnership with We Share Solar. This grant will support participation of 4 underserved schools in the metro to participate in the Power2Share Program (Grades 7 – 12) during the 2022-2023 school year. Grant funds received on 6/7/2022.
- Pending – Emerson Process Management/Rosemount, grant for \$5000 to support general STEM program.
- Pending – API Group Foundation – Letter of Interest was submitted for \$10,000 for general STEM Program.
- Awarded (**Increased Amount**) Schott Foundation awarded a \$100,000.00 grant, an increase of \$50,000 over prior year grant. The increased amount is for 2022/2023 only and is designated to the overarching STEM Program and to expand new initiatives to advance STEM teaching and learning. Grant funds were received on 5/19/2022

### **Honor Fund**

- Final fiscal year end appeal was sent in June.
- Large gap in Honor Fund due to lapse from largest individual donor as referenced previous. Relationship is very positive, and expect resolution in FY23.
- Follow us on social media.
  - Facebook - <https://www.facebook.com/MINNDEPENDENT/>
  - Instagram - <https://www.instagram.com/minndependent/>
  - Twitter - <https://www.instagram.com/minndependent/>
  - Vimeo - <https://vimeo.com/minndependent>

### **Sponsorships**

#### **2022 Award Event – Goal \$50,000, Total Revenue \$33,750 (\$16,250)**

- \$5000 – Mairs and Power/Jon Theobald - Premier Sponsor
- \$3000 – Boyum & Barescheer/Phil Paquette - Honor Teacher Sponsor
- \$3000 – Michael Lamb/Xcel Energy – Award Sponsor
- \$1500 – Bethel University – Technology Sponsor
- \$1500 – Ulteig/Doug Jaeger – Nominee/Education Sponsor
- \$1500 – Eight Moon – Hospitality Sponsor
- \$1500 – Broadhead/Dean Broadhead - Hospitality Sponsor
- \$1500 – Premier Banks/Kelly Regan – Nominee/Education Sponsor
- \$1500 - Linda & Ken Holmen – Nominee/Education Sponsor
- \$1000 – Jim Hansen – Table Sponsor
- \$1000 – Blake Nelson/Hellmuth & Johnson – Table Sponsor
- \$1000 – Redpath - Table Sponsor
- \$1000 – MN Private College – Table Sponsor
- \$1000 – Josh and Sue Killian & Chuck and Mary Killian – Table Sponsor
- \$1000 - Teri and Kevin McCloughan - Table Sponsor
- \$1000 – Nelson Worldwide – Table Sponsor
- \$1000 – Anna and Jason Lima – Table Sponsor

- \$1000 – BData, Inc./Brian Lynch – Table Sponsor
- \$500 - Platinum Bank – Ad Sponsor
- \$500 – Academy of Whole Learning/Wyayn Rasmussen – Ad Sponsor
- \$500 - Hill Murray School – Ad Sponsor
- \$250 - St. Alphonsus Catholic School – Ad Sponsor
- \$500 - Park Street Public – Ad Sponsor
- \$250 - Aim Higher Foundation – Ad Sponsor
- \$500 - The Portage (John Higgins) – Ad Sponsor
- \$500 - Rochester Areas Catholic Schools – Ad Sponsor
- \$500 - St. Jude of the Lake Catholic School – Ad Sponsor
- \$500 - Saint Thomas Academy – Ad Sponsor
- \$250 - Minnehaha Academy – Ad Sponsor

**Total Sponsorship = \$33,750**

### **TOTAL REVENUE from AWARDS**

\$33,750 Sponsorships

\$500 – Gifts from event

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**\$34,250**

### **Other Sponsorships**

#### **Newsletter/Professional Development and Other Sponsorships**

- \$2000 - Gradelink – July 2020 – May 2021
- \$250 - Toucan Tech – Newsletter sponsorship Sept. 2021

**Total YTD Sponsorship = \$2250**

#### **Virtual STEM Education Conference (Aug. 3 & 4)**

- \$250 - Minnesota Academy of Sciences
- \$250 - Next Wave STEM

**Total Sponsorship = \$500**

#### **School Leadership Conference (Sept. 27 – 29)**

- \$5000 - Catapult Learning
- \$2500 – Facts
- \$2500 - Bright Schools Project
- \$2500 - Escalade Advisors
- \$2500 - Canopy IT Solutions
- \$1500 - Edgenuity
- \$1500 - Saint Mary’s University of Minnesota
- \$300 – Donald’s

**Total Sponsorship = \$18,300**

MINDEPENDENT									
Development Fund Report									
FY 2021-2022									
Thru 6/30/2022									
Grants		FY22 PLAN	FY 22	FY 21	Donors	FY 22	FY 21		
	Unrestricted	\$90,000.00	\$97,000.00	\$117,000.00	\$10,000 +	2	2		
	STEM	\$138,000.00	\$185,000.00	\$135,000.00	\$5,000-9,999	1	1		
	CRM Data Conversion		\$20,000.00		\$2,500-4,999	1	1		
		<b>\$228,000.00</b>	<b>\$302,000.00</b>	<b>\$252,000.00</b>	\$1,000-2,499	10	2		
					\$500-999	5	9		
Honor Fund									
	Honor Fund/Unrestricted	\$76,000.00	\$41,397.19	\$114,116.63		<b>36</b>	<b>52</b>		
	HH Trust	\$43,000.00	\$45,812.96	included above	<b>Organizations/Corporation/Foundation</b>				
		<b>\$119,000.00</b>	<b>\$87,210.15</b>	<b>\$114,116.63</b>	\$10,000 +	7	8		
					\$5,000-9,999		0		
					\$2,500-4,999		0		
Sponsorships									
	Awards	\$50,000.00	\$33,750.00	\$100,250.00	\$1,000-2,499	4	7		
	SLC	\$24,000.00	\$18,300.00	\$4,500.00	\$500-999	2	4		
	STEM	\$5,000.00	\$500.00	\$400.00	\$1-499	5	2		
	Seminars/Enews	\$3,500.00	\$2,250.00	\$3,000.00		<b>18</b>	<b>21</b>		
		<b>\$82,500.00</b>	<b>\$54,800.00</b>	<b>\$108,150.00</b>	<b>Sponsors</b>				
					\$10,000 +		0		
TOTAL									
		<b>\$429,500.00</b>	<b>\$444,010.15</b>	<b>\$474,266.63</b>	\$5,000-9,999	<b>2</b>	<b>3</b>		
					\$2,500-4,999	<b>6</b>	<b>6</b>		
					\$1,000-2,499	<b>17</b>	<b>12</b>		
					\$500-999	<b>10</b>	<b>11</b>		
In-Kind									
	Venue				\$1-499	<b>8</b>	<b>10</b>		
	Misc.	\$0.00	\$209.00			<b>43</b>	<b>42</b>		
		<b>\$0.00</b>	<b>\$209.00</b>	<b>\$0.00</b>					
					<b>Board Giving FY22</b>				
					<b>Total Members</b>		<b>Donors</b>	<b>Total FY 22</b>	<b>%</b>
					<b>17</b>		<b>15</b>	<b>\$13,309.47</b>	<b>88%</b>
					<b>Board Giving FY 21</b>				
					<b>Total Members</b>		<b>Donors</b>	<b>Total FY 21</b>	<b>%</b>
					<b>19</b>		<b>15</b>	<b>\$15,043.61</b>	<b>79%</b>
					<b>Board Giving FY 20</b>				
					<b>Total Members</b>		<b>Donors</b>	<b>Total FY 20</b>	<b>%</b>
					<b>16</b>		<b>12</b>	<b>\$9,222.00</b>	<b>75%</b>
					<b>Board Giving FY 19</b>				
					<b>Total members</b>		<b>Donors</b>	<b>Total FY 19</b>	<b>%</b>
					<b>17</b>		<b>16</b>	<b>\$13,300.00</b>	<b>94%</b>
					<b>Board Giving FY 18</b>				
					<b>Total members</b>		<b>Donors</b>	<b>Total FY 18</b>	<b>%</b>
					<b>18</b>		<b>17</b>	<b>\$10,043.10</b>	<b>94%</b>
					<b>Board Giving FY 17</b>				
					<b>Total members</b>		<b>Donors</b>	<b>Total FY 17</b>	<b>%</b>
					<b>20</b>		<b>18</b>	<b>\$24,496.97</b>	<b>90%</b>

Grant Pipeline Report								
FY 2021/2022								
Source	Deadline	Purpose	Request	Budget	Status	YTD Awarded	Notes	Amount
Athwain Foundation	Submitted 11/27/21	Unrestricted - General Ops	\$10,000.00	\$0.00	Awarded	\$ 2,000.00	Site visit conducted 11/15/21	
Hardenbergh Foundation	Submitted 10/12/2021	Unrestricted - General Ops, plus additional capital request	\$45,000.00	\$ 25,000.00	Awarded	\$45,000.00	\$25,000 general operations, \$20,000 capital IT Upgrade	
Richard Schulze Family Foundation	LOI submitted - approved to move to formal grant application	Unrestricted - General Ops	\$45,000.00	\$ 40,000.00	Awarded	\$45,000.00	Increase of \$5000 over prior year	
WEM Foundation	Ongoing	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Awarded	\$25,000.00		
Shavlik Foundation	LOI submitted 11/22/21	Restricted - IT database upgrade	\$20,000.00	\$0	Declined	\$0.00		
Schott Foundation	Submitted 4/12/2022	Restricted - STEM Prog	\$55,000.00	\$ 50,000.00	Awarded	\$100,000.00		
GHR Foundation	Spring 2022	Unrestricted - General Ops		\$0	TBD			
Xcel Energy Foundation	Submitted 3/27/2022	Restricted - STEM	\$27,500.00	\$ 25,000.00	Awarded	\$25,000.00		
Deluxe Corporation Foundation	Submitted 3/28/2022	Restricted - STEM	\$10,000.00		Declined	\$0.00	Grant request will be review in 2nd round of funding in August 2022	
3M Foundation	Submitted 4/27/2022	Restricted - STEM Prog/Underserved students	\$50,000.00	\$ 60,000.00	Awarded	\$50,000.00		
HB Fuller Company Foundation	Submitted 3/31/2022	Restricted - STEM (We Share Solar)	\$10,000.00	\$	Awarded	\$10,000.00	Virtual site visit on 5/19/2022	
Rosemount Inc./Emerson	Submitted 4/15/2022	Restricted - STEM	\$5,000.00	\$ 3,000.00	Pending	\$0.00		
ARI Group Foundation	Submitted LOI 5/15/2021	Restricted STEM	\$10,000.00	\$	Pending			
Donaldson Foundation	August 1, 2022 deadline	Restricted - STEM		\$0.00	On calendar	\$0.00	Didn't serve high enough percentage of underserved students	
Minneapolis Foundation/Proto Labs	Waiting for 2022 dates to be released	Restricted - STEM Prog/Underserved students		\$0.00	On calendar	\$0.00		
				\$228,000.00	Total Awarded	\$302,000.00		
<b>STEM Support Secured Through Community Partner's Grant Requests to Support MINDEPENDENT Schools</b>								
WEM/We Share Solar		Support for 7 schools to participate				\$30,000.00		
Richard Schulze Family Foundation/SIS		Support of Cohort 1, 2 and 3 - 2021-2022				\$15,000.00		
						\$45,000.00		
<b>Grant Prospects</b>								
Cresci Walburn Foundation for Children	7/1/2022	Unrestricted - General Ops			Discuss applying		Declined for several years.	
Seagate	Contract Lori Johnson, Seagate Technology, lori.jo	Advance STEM Education with hands-on learning opportunities through youth, community schools and organizations - maybe award sponsorship			Discuss applying		Lori Johnson - lori.johnson@seagate.com, supported The Bakken	
Lanners Family Foundation	LOI 10/1 - 3/31, 2022				Discuss applying		Declined 2019	\$5,000.00
The Antioch Foundation	Submit LOI between April 1 and July 15, 2022	Teacher training seminars, classroom technology	\$1000 - \$40,000		Discuss applying		<a href="https://www.antiochfoundation.org/partners_WELS_funder">https://www.antiochfoundation.org/partners_WELS_funder</a>	
Beverly Foundation	No deadlines - submit LOI	Children, youth and education in Mpls/St. Paul area	\$500 - \$125,000		Discuss applying		<a href="https://www.beverlyfoundation.org/">Beverly Deikel, 1660 Highway 100 South, Suite 303, Minneapolis, MN 55416</a>	
Slagge Family Foundation	Ongoing - primarily in Winona - request app from	Project of GO support	\$1000 - \$200,000		Discuss applying		Stephen M. Slagge, President, 111 Market Street, Suite 3B, Winona, MN 55987	
Frey Foundation	Education LOI Jan. 1 - Jan. 10, 2022	Innovative programs K-12 that narrow achievement gap - metro area						
Boston Scientific	Jan. 15 - Mar. 15, 2023	STEM education (10% of program participants served at 18% of poverty or lower)	\$3000 - \$40,000				Metro area	
Bremer Foundation		Basic needs						
Katherine B. Andersen	Ongoing	Unrestricted - General Ops			In Process		Program officer change, reestablishing focus areas	
nVent	Does not fund support organizations	Restricted - STEM Prog for underserved, St. Louis Park	\$5000 - \$15,000				Declined 2019, \$5000 - \$15,000	\$10,000.00
The Gertrude R. Shiely Charitable Trust	Apply in November 2022	Unrestricted - General Ops					Declined 2017 and 2020	
CenterPoint Energy Foundation	Applications accepted June 1 to July 6, 2022	STEM targeted to under-resources and under served						
International Paper	<a href="#">Submit to the local office - online application</a>	Fridley, White Bear Lake			<a href="#">Application</a>			
MN Power Foundation	Ongoing - Must be in service area - Duluth and nor	Improving the health and vitality of communities in service area	\$5,000					
<b>Grants By Invite Only</b>								
Cargill	<a href="#">Invitation Only - staff and board members</a>	STEM programs that: increase equitable access to STEM, teacher effectiveness and STEM proficiency for students in grades K-12.						
Pentair Foundation	Invitation Only - for consideration contact pentair	STEM education as it relates to water engineering or STEM education in the communities where Pentair has operations and sponsorships					STEM education as it relates to water engineering or STEM education in the communities where Pentair has operations; Increased access to educational opportunities for underserved communities in developing countries, especially for women and girls; and	
US Bank	<a href="#">Invitation Only - Submit a letter of interest</a>	Organizations and programs that help low- and moderate-income and at-risk middle and high school students prepare for post-secondary education at a community college, university, trade or technical school and career readiness, and K-12 and college student financial literacy						
General Mills Foundation	Invitation Only - Employees nominate nonprofits	K-12 educational achievement						
Carlson Family Foundation	Invite only right now. LOI process is expected to o	Out of school programs that support youth -						